INFORMATION SHEET 01/15/19 TRUSTEES' MEETING

ATTACHMENT: 4.4

TO: Jim Bridges

FOR: Board of Trustees

FROM: Mindy Maxedon

ISSUE: Dude Solutions Event Essentials Pro Agreement for Facilities Use Requests

Our current Facilities Use Request process is very manual and labor intensive. The user completes a Facilities Use Request form which the Business Office accepts and then coordinates the scheduling of the space with the sites and MOT. The process is entirely manual and is handled via email, phone and/or face to face.

Business Services has explored an internet based approach to facilities use and have an agreement from Dude Solutions for their Event Essentials Pro product. Dude Solutions (formerly known as School Dude) is the company that provides our IT and MOT work order tickets. We've had great success with implementing those two workflow systems and the facilities use system seems equally as user friendly and robust.

The contract is for a five month term, commencing on February 1st through June 30, 2019, with a charge for only four months of the software expense plus the initial start up costs. The total costs for the 2018-19 school year will be $3,552.45. After this initial term, agreements would be annual and we anticipate the annual expense to be $3,936.75 next year.

On July 1, 2019, we will begin directing potential facilities users to the website where they will enter their information into the system to request to use our facilities.

Moving to a more automated system will assist the district as we add additional schools in the upcoming years.

Dude Solutions

Software for Smarter Operations

PREPARED FOR
Jefferson School District

PREPARED BY
Dude Solutions, Inc.

PUBLISHED ON
January 10, 2019

Software for Smarter Operations

January 10, 2019

Mindy Maxedon
Jefferson School District
1219 Whispering Wind Dr
Tracy, CA
95377-8269

Dear Mindy,

Thank you for your interest in our market leading solutions for improving educational operations. We at Dude Solutions are excited about providing you with online tools that will help you save money, increase efficiency and improve services. Dude Solutions is dedicated to providing best in class solutions that are built exclusively for the unique needs of educational institutions, including the following for Jefferson School District:

Item	Term	Investment
EventEssentials Pro	5 months	$1,312.25
EventEssentials Pro QuickStart	One-Time	$2,240.20
Initial Investment:		**$3,552.45 USD**

*1 month included at no additional cost
*Initial term dates: 02/01/2019 - 06/30/2019

Special Terms for Event Publisher:

Event Publisher includes 10 calendars. Additional calendars can be purchased individually or in packages of 10.

Terms of Service:

- Proposal has been prepared for Jefferson School District
- Proposal is valid for 60 days
- Initial Term: 5 months
- Payment: Terms are net 30 days
- Billing frequency other than annual is subject to additional processing fees
- Automatic invoicing of annual fee will occur at the end of each term unless request for non-renewal is received in writing 30 days prior to renewal date.
- Applicable sales taxes are in addition to the quoted price. If your organization is tax exempt, please email a copy of your Tax Exemption Certificate to accountsreceivable@dudesolutions.com (mailto:accountsreceivable@dudesolutions.com)
- Please address purchase order to: Dude Solutions, 11000 Regency Parkway, Suite 110, Cary, NC 27518
- Dude Solutions, Inc. maintains the necessary liability coverage for their products and services. Proof of insurance can be provided upon request.
- The terms and conditions ("Terms") of this offer are based upon Dude Solutions, Inc.'s Online Subscription Agreement (http://dudesolutions.com/terms).
- Acceptance is expressly limited to these Terms. Any additional or different terms proposed by you (including, without limitation, any terms contained in any document incorporated by reference into the Purchase Order) are objected to and rejected and will be deemed a material alteration hereof, unless expressly assented to in writing by DSI.

Support

(included with your subscription)

- Technical support is available from 8:00 AM to 6:00 PM EST, Monday through Friday, excluding holidays. Please call 1-877-868-3833 or email support@schooldude.com (mailto:support@schooldude.com) for technical support. After hours inquiries will be responded to the next business day.
- Send us an email – we respond to 99% of our support emails within 1 hour.
- Reach us instantly through our software with live chat!
- Find best practice blogs, webinars, discussions, help documentation, and connect with your peers on the online Community.

QuickStart

(included on this proposal)

Online support and training is standard with each subscription and includes:

QuickStart is our product implementation service to accelerate time to value. A Dude Client Advisor provides the guidance you need to ensure a smooth transition and boost user adoption. This service includes goal setting, timeline planning, and online training sessions.

At Dude Solutions, we understand the yearly budgeting cycle of educational institutions. If you need us to pro-rate the annual fee based on your budget cycle, please let me know. I will provide you with the pro-rated cost based on the number of months remaining in your fiscal year.

Thanks again for your interest in utilizing our web-native solutions to integrate and more efficiently manage your operations. Please feel free to contact me with any questions at 919.459.3399 or by email at wade.king@dudesolutions.com.

Sincerely,
Wade King
Account Representative
Dude Solutions
11000 Regency Parkway #200
Cary, NC 27518
Telephone: 919.459.3399
Fax Number: 800.216.3063
Email: wade.king@dudesolutions.com

Please address the purchase order to:
Dude Solutions
11000 Regency Parkway, Suite 110
Cary, NC 27518

***** Please mail, fax, or email the purchase order to 866-299-7821 or** sales@schooldude.com (mailto:sales@schooldude.com)**.**

Dude Solutions

Software for Smarter Operations

We are committed to helping you build your knowledge, network and skills – and **University 2019** (http://www.university2019.com/) is the best training and professional development for operations management professionals. Join us for four days of intensive training where you can:

- Build a strategic vision for your department and ensure goals align with the mission and vision of your organization.
- Save your organization time and money by investing in the training you need to keep your operations excellent and highly efficient.
- Learn how your peers are successfully overcoming similar challenges so you can be a leader of positive change.
- Receive hands on training and 1on1 guidance from our Client Success experts.

To help make this a no-hassle experience, we have created the Dude Deal, which includes conference registration fees, **4 night's hotel accommodation guaranteed in one of the conference hotels (check-in Saturday, May 4, 2019 and check-out Wednesday, May 8, 2019**). Your registration also includes:

- Industry specific professional development and leadership workshops
- Beginner and advanced solution training classes
- Peer-led best practices roundtables and panel discussions
- Hands-on solution training
- Sunday Opening General Session & Motivational Keynote Speaker
- Registered conference attendees also receive the following meals included:
    - **Sunday Welcome Reception & Dinner**
    - **Hot breakfast Monday, Tuesday and Wednesday**
    - **Networking lunch on Monday & Tuesday**
    - **Tuesday Client Appreciation Dinner**

The All-Inclusive rate for 4 nights of hotel accommodations and conference registration fee is $1,695. This rate is available on a first come, first serve basis until we sell out or until December 31, 2018, whichever occurs first.

Dude University Policies

Payment, Cancellations & Substitutions

- Dude Deal Registrations must be paid in full at the time of booking with a credit card, to secure your hotel room.
- Dude Deal prices are for single occupancy rooms. Each additional occupant is $20, per night, per person.
- Written cancellations received by university@dudesolutions.com (mailto:university@dudesolutions.com) before March 31, 2019 receive a full refund. No refunds are issued after this date.

- Conference attendee substitutions will be accepted through April 12, 2019.

Spouse/Guests

- The $100 spouse/guest fee is valid for only the Sunday evening dinner.
- The fee does not entitle the spouse to attend the full conference, meals or other events outside of Sunday evening event mentioned above.
- If you have multiple employees of an organization, they must register for the full conference fee to attend the sessions, the learning lab and all networking events.
- Only 1 guest/spouse per person is permitted.
- Minors under the age of 21 are not permitted to attend Sunday night for liability reasons.

Dude Solutions

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Signature

Presented to:

Q-114995
January 10, 2019, 10:11:21 AM

Accepted by:

Printed Name

Signed Name

Title

Date